

PRESS RELEASE

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Red Vector Appoints SABASAI as Authorized Value-Added Reseller of Fulcrum for the Australian and New Zealand Markets

Sydney – March 4, 2025 – Red Vector, a global leader in insider risk analytics and human risk management solutions, has announced the appointment of SABASAI as an authorized value-added reseller (VAR) of its flagship product, Fulcrum, for the Australian and New Zealand markets.

This strategic partnership enables SABASAI, an Australian company specializing in user and data risk intelligence solutions, to deliver Fulcrum's advanced insider risk analytics platform to organizations in the region, helping them monitor, measure, and manage human risk more effectively. Fulcrum provides cutting-edge capabilities in detecting and mitigating threats from within organizations, ensuring enhanced security, compliance, and resilience across industries.

"As we continue to expand our global footprint, partnering with trusted and experienced regional leaders like SABASAI is key to our mission of delivering world-class insider risk solutions," said Stephen Layne, CEO of Red Vector. "SABASAI's expertise in user and data risk intelligence, combined with their deep understanding of the Australian and New Zealand markets, makes them an ideal partner to bring Fulcrum's powerful capabilities to organizations in the region."

SABASAI, a recognized provider of user and data risk intelligence solutions, will integrate Fulcrum into its portfolio to offer customers a robust, AI-driven platform designed to proactively identify and mitigate insider threats, empowering them with accurate intelligence for fast-track decision making to reduce user and data risk impact.

"We are excited to partner with Red Vector to bring Fulcrum to our clients in Australia and New Zealand," said Sean Ofir, CEO of SABASAI. "Insider risk is a growing concern for organizations across all sectors and they're looking for more than just another tool. They seek a holistic approach that provides actionable intelligence and empowers them to make fast-track decisions to reduce user and data risk impact and Fulcrum's advanced analytics and AI-powered approach provide a game-changing solution for managing human risk at scale. We are committed to helping our clients gain the access to accurate intelligence for fast-track decision making to reduce user and data risk impact."

With this partnership, Red Vector and SABASAI are committed to enhancing security and resilience for businesses in the region, equipping them with the tools needed to stay ahead of evolving threats in today's complex digital landscape.

About Red Vector

Red Vector is a leading provider of advanced insider risk analytics solutions, enabling organizations to proactively monitor, measure, and manage human risk. Through AI-driven insights and behavioral analysis, Red Vector's Fulcrum platform helps organizations strengthen security, protect critical assets, and enhance resilience. Learn more at www.redvector.ai.

About SABASAI

SABASAI is an Australian company that specializes in user and data risk intelligence solutions, serving organizations across Australia and New Zealand. With a focus on delivering innovative and effective intelligence solutions, SABASAI helps businesses gain access to accurate intelligence for fast-track decision making to reduce user and data risk impact. Learn more at www.sabasai.com.

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